



# YOUR GUIDE TO *Selling* with JBF Texoma

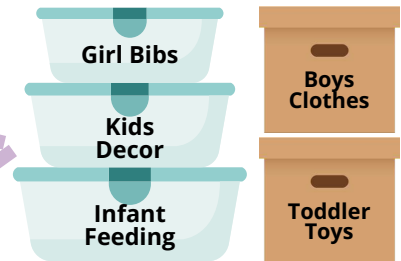
## How does it work? >>>



**STEP 1: REGISTER & SELECT YOUR OPTIONS**



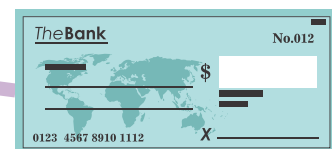
**STEP 2: GATHER + PREP WITH THIS GUIDE**



**STEP 3: DROP OFF DURING APPT**



**STEP 4: VIEW YOUR SALES LIVE!**

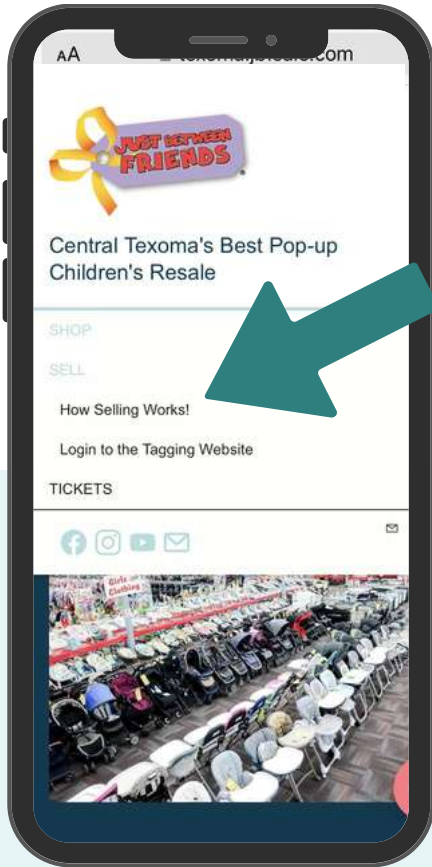


**STEP 5: GET PAID  
60% OF YOUR SALES**



# How to Register

**texoma.jbfsale.com**



## All in One Registration Form!



**Pay Consignor Fee**



**Schedule Drop Off & Pickup Times**



**View Terms & Policies**



**Pick Presale Shopping Time**



[texoma.jbfsale.com](https://texoma.jbfsale.com)



[Consignor Community Group](#)



[Instagram](#)

# Gather Items

**Check all over your home!**

## Bedrooms

- clothing + shoes
- lamps + rugs
- gliders + rockers
- boppies + monitors

## Closets

- sheets + towels
- diapers + new supplies
- step stools
- pillows + blankets
- maternity wear

## Playrooms

- puzzles + games
- dress up + costumes
- instruments
- gaming systems

## Bathrooms

- diaper disposal systems
  - bath toys + supplies
  - newborn tubs
- ...and check the garage!



**Have any of these hot-selling items?**

## Large toys

- exersaucers
- rockers
- play kitchen sets
- tool bench play sets

## Furniture

- toddler beds
- dressers + bassinets
- rockers + bouncers
- changing tables

## Feeding supplies

- new pacifiers
- dishes + lunch boxes
- sippy cups + boosters
- safety items

## Outdoor toys

- bikes + trikes
- scooters + skates
- ride-on toys
- playhouses

## FALL 2025 ITEM LIMITS

### INFANT CLOTHING

Sizes NB - 12MO



**100**

TAGS

### FALL/WINTER HOLIDAY ITEMS

Halloween baskets, holiday-themed crafts, etc.



**FALL/WINTER HOLIDAY ITEMS ONLY**

### JUNIORS CLOTHING

click [HERE](#) for a list of brands



**15**

TAGS

### STUFFED ANIMALS

Licensed only



**3**

TAGS



[texoma.jbfsale.com](https://texoma.jbfsale.com)

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[Instagram](#)



## Why Inspecting Matters

It is our mission to provide quality and safe items for our shoppers. **Every consignor is responsible for inspecting each item before Drop Off** to ensure they follow our quality and safety standards below:

### Clean

All items in great condition - free of stains, rips & odors

### Complete

All pieces are included & in working order

### Current

All items are in current season & priced appropriately

### Compliant

All items have been checked w/ safety & recall guides







# JBF Safety Standards

Just Between Friends is dedicated to keeping families safe. That's why we want you to have up-to-date information on safety and recalls for items you're still using and for items you want to sell at JBF. As a Seller, **it is your responsibility to check all of your items for recalls**. If an item is recalled, it cannot be sold at JBF. If you've installed the recall repair, it is safe to use and sell at JBF. **For the most up to date recall information, [CLICK HERE](#)**

## Top Safety Alerts



Mockingbird Single & Single-to-Double Strollers



UPPAbaby All-Terrain RIDGE Jogging Strollers



Boppy Lounger



4moms MomaRoo & RochaRoo



Summer Infant Baby Bather



Chico Polly High Chairs



Infantino Infant Carriers



All Crib Bumpers (mesh included)



All Incline Sleepers



Macleran Strollers



B.O.B. Strollers

For the most up to date recall information, visit <https://www.cpsc.gov/Recalls>

# Safety Matters



## CAR SEATS: WAIVER REQUIRED

All Car Seats must be checked for recalls before selling at JBF. [www.cpsc.gov/Recalls](http://www.cpsc.gov/Recalls) A completed **Car Seat Waiver** is required for all car seats and booster seats.



## CRIBS: WAIVER REQUIRED

All Cribs made before June 28, 2011 are no longer considered safe for infants. For cribs manufactured on or after the date above, a completed **Crib Waiver** is Required.

**Click  
HERE  
to Print  
Waivers**

## INFANT SLEEP PRODUCTS

JBF accepts cribs, bassinets, cradles, bedside sleepers, and play yards that meet current Safety Standards set by the Consumer Product Safety Commission and JBF quality/condition standards.

For all other items marketed or intended to provide a sleeping accommodation for an infant up to 5 months of age, the product must have a stand, meet stability requirements, and have a side height of at least 7.5 inches. **All other infant sleep products are not accepted for resale at JBF.**

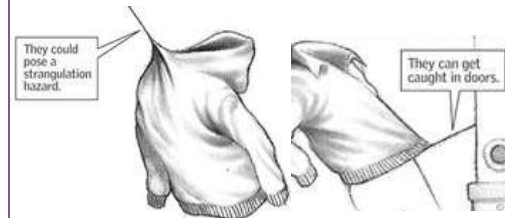


## HIGH CHAIRS



High chairs must have all original straps and buckles

## DRAWSTRING SAFETY



**Upper Outerwear WAIST Drawstrings** should be 3-inches or shorter and sewn to garment at mid-point so string cannot be pulled to one side.  
**Upper Outerwear NECK Drawstrings** should be removed completely.

# Clothing Accepted

Sizes newborn to 18 for girls and boys | Juniors 0-11

\*Limit 100 tags for sizes NB - 12MO  
\*Limit 15 tags for juniors clothing

Short & long-sleeved onesies, shirts, dresses



Shorts, skirts, capris, pants, jeans



All pajamas & sleepwear  
(no weighted sleep sacks)



All shoes & boots



Seasonal clothing & accessories



Fan gear, dress-up, holiday attire



Juniors (limited to 15 items, current, name brand)



Maternity (all seasons, current, name brand)



## NO-THANK-YOU ITEMS

- X** stained clothing
- X** holes in clothing
- X** clothing with odors (smoke, pet, mildew, etc)
- X** weighted sleep sacks
- X** school, sports club, or VBS clothing
- X** adult clothing  
(maternity is accepted)
- X** adult accessories
- \*used underwear is accepted as long as it is in LIKE NEW condition.





# Non-Clothing

Plates, cups, utensils,  
NEW nipples, pacifiers,  
bottles with nipples  
removed



Breast pumps,  
nursing covers,  
baby carriers,  
nursing pillows



Diaper bags,  
diapers,  
potty time,  
bath time,  
safety



Toys for  
all ages!

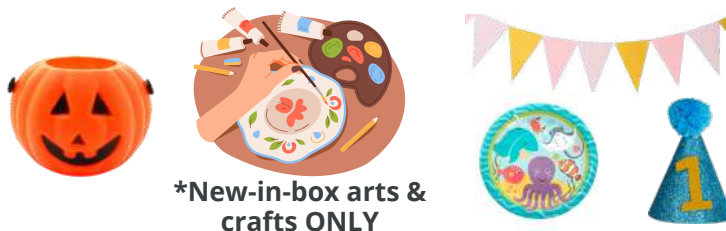


limit 3

Musical instruments,  
sporting goods,  
backpacks,  
lunch boxes



Fall/Winter  
holiday-themed  
kid's items,  
birthday party  
supplies



**\*New-in-box arts & crafts ONLY**

Books,  
games,  
puzzles,  
electronics



## NO-THANK-YOU ITEMS

**There are some items we know we cannot sell, no matter what the season, due to safety concerns.**

- X** Stuffed animals: Only licensed (Disney, Build-a-Bear, etc) & life size; limit to 3
- X** adult books
- X** cookbooks
- X** self-help books
- X** ALL DVDs
- X** water beads
- X** VHS tapes & CDs
- X** used arts & crafts
- X** mommy mart items
- X** formula
- X** food
- X** otteroo lumi & mini
- X** medicine
- X** USED nipples
- X** USED pacifiers
- X** drop-side cribs
- X** ALL crib bumpers
- X** baby wedges
- X** full+ size beds
- X** full+ size bedding
- X** infant sleep products that are not compliant with safe sleep (pg 7)





## Décor

### Current & Complete



**Storage:** Baskets & Organizers



**Decor:** Like New, Current & Trendy



**Gifts:** New/Like New Baby Shower Gifts

## Bedding

### Clean, Current & Functional



**Blankets, sheets, pillowcases:**

Hang on hangers & pin if needed to keep secure

\*Full, queen, king size not accepted



**Sleeping bags & nap pads:**

Rolled, clean & functional



\*Toddler & twin size only



**Crib Sets:** No crib bumpers (mesh included)







# How to Create Tags

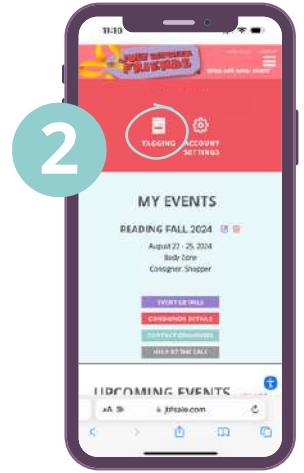
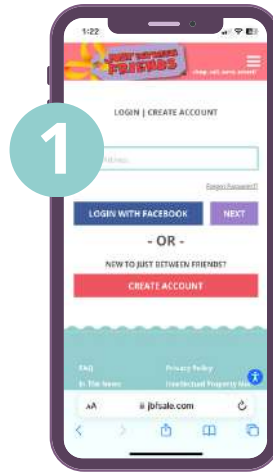
## Creating Tags

Now that you've inspected your items, it's time to log in to your JBF Profile and enter your tag data.

**STEP 1:** Go to [jbfsale.com](http://jbfsale.com) & click on "Login" or create a JBF profile

**STEP 2:** Click on the Tagging icon

**STEP 3:** Enter & Print Tags



3

Category	Size/Type	Description	Price	Reduce	Donate	Quantity
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text" value="1"/>

Choose the **category** that best fits or leave it blank if there doesn't seem to be a good match.

Choose the **Size or Type** that best describes your item. All clothing and shoes must have a size. Some non-clothing items will have type to choose from. For items with no type, you may leave this field empty.

Enter a **Description** that includes brand name, number of pieces, color or pattern, etc.

A check mark here will allow your item to **Reduce** to 50% off on Half Price Day.

A check mark here will allow your item to **Donate** to our local charity if unsold.

You choose the **Price** using the guidance given on the previous page.



## PRO TIP! Talk-to-Text

If you are entering tags on your mobile device, use talk-to-text to go even faster.



[texoma.jbfsale.com](http://texoma.jbfsale.com)



[Consignor Community Group](#)



[Instagram](#)





# Tagging Pro Tips

## DO

- Enter an accurate description
  - Brand
  - Color & Description
  - Number of pieces
- Enter correct size
  - Clothing
  - Shoes
- Price to sell (see pg 15)
- Choose to Reduce & Donate
- Use white CARDSTOCK
- Make sure the barcode is legible
- Attach using correct supplies & methods

## DON'T

- Use a vague description
- Leave out or enter the wrong size
- Price too high (see pg 15)
- Choose NOT to Reduce & Donate at least some of your items
- Use regular, thin computer paper
- Use colored or sparkly paper
- Print an illegible barcode (too light, too dark, smudged)
- Use a tagging gun incorrectly



## How to Print Your Tags

Print tags on 8.5"x11" **white cardstock**. Tags print 9 per page. Use the PDF format on Portrait mode.

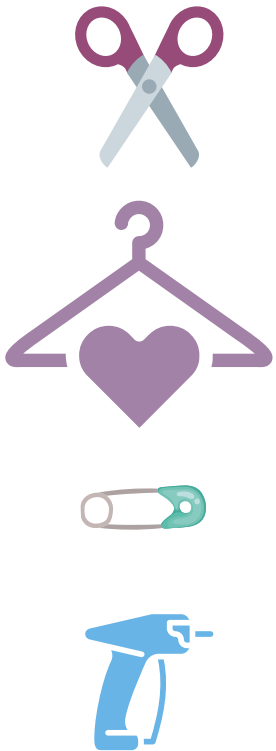
## What if I Don't Have a Printer?

- Use your local library or office supply store
- If neither of those are an option, text us! 903-307-5595.





# Supplies



## Get your supplies in one spot to save time!

- white cardstock
- hangers (any are acceptable; use kid-size for smaller sizes)
- clear bags (zip-loc)
- ribbon/string/zip-tie
- clear tape & painter's tape (for protecting fragile surfaces like books)
- clear (saran) wrap (for puzzles)
- scissors
- paper cutter (totally optional, but makes cutting tags so much faster!)
- safety pins or tagging gun (so worth it!)
- hole-punch

Visit Amazon  
Storefront

COMING  
SOON

WATCH VIDEO



[texoma.jbfsale.com](http://texoma.jbfsale.com)



[Consignor Community Group](#)



[Instagram](#)



# How to Prep & Price

## Pricing Guide



**We recommend pricing at 1/3 of retail!**

Use **shopper-focused pricing** - Ask yourself, "What price would make me buy this item without hesitation...and brag about my bargain to my friends?"

Examples	Bargain Brands	Mall Brands	Boutique Brands
Pjs	\$2-3	\$3-4	\$5+
T-shirts	\$1-2	\$2-3	\$4+
Jeans	\$2-3.50	\$3-5.50	\$6+
Dresses	\$2.50-4.50	\$3.50-6	\$6-8+
Sneakers	\$3-6	\$4-7	\$8+

**Bargain brands** = Cat & Jack, Garanimals, Cherokee, etc (retail \$4-10)

**Mall brands** = Carter's, Children's Place, Department store brands (retail \$6-15)

**Boutique brands** = Crewcuts, Mudpie, Janie & Jack



Price **HIGHER** for:  
new with tags, big kids/juniors sizes



Price **LOWER** for:  
baby sizes under 12 mo, maternity

### Pricing TIPS:

- ✓ Create sets or bundles. Put outfits together if they were purchased together, or a set of same-size onesies. Bundle 6 pair of socks together, or several superhero figures. Shoppers love it, and you only have to create one JBF tag!
- ✓ Price non-clothing items (toys, books, games) at 1/3 of retail price!



**Want to SELL Even MORE?** Choose to **REDUCE**, which allows your items to sell at 50% off during discount sale days



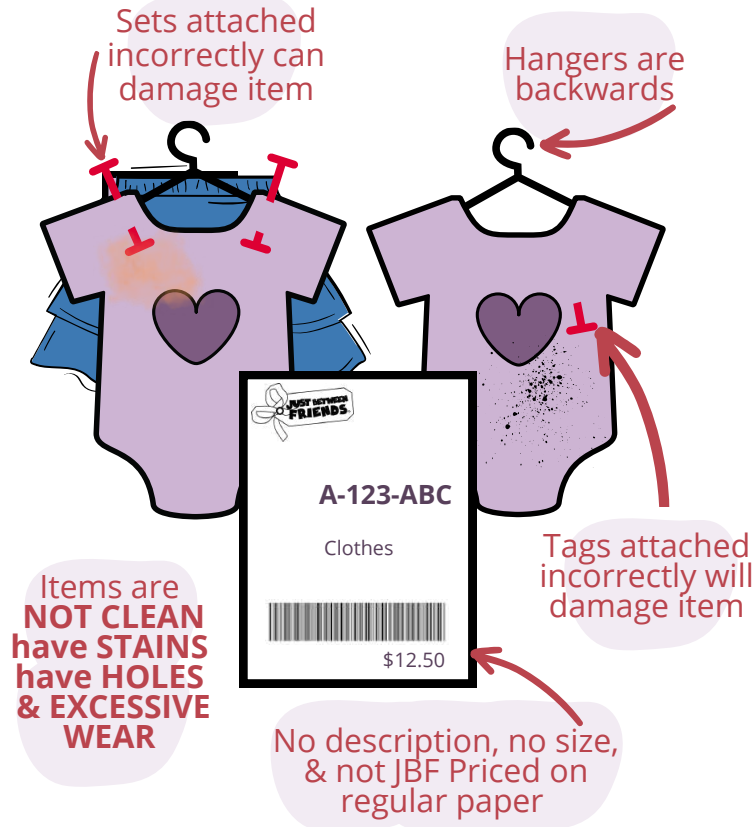
## Clothing

WATCH VIDEO



### Accepted

### No Thank You



**Want to SELL Even MORE?**

Choose to **REDUCE**, which allows your items to sell at 50% off during discount sale days

# How to Prep & Price

WATCH VIDEO



## Shoes

Accepted

No Thank You



Shoes are  
**CLEAN**  
no stains,  
no tears  
& clean  
soles



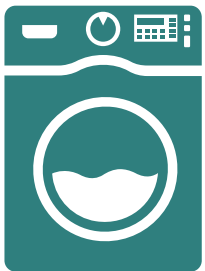
Shoes have  
excess wear  
& have tears



Shoes have  
dirt, stains and  
dirty soles



**PRO TIP:** Use  
Magic Erasers  
to clean the  
rubber soles



Is it clean?  
Is it safe?



Is it priced  
correctly?

Retail Price	less than \$10	less than \$20	more than \$20
JBF Price	\$2-3 Value Brands	\$4-8 Standard Brands	65-75% off retail Boutique Brands

**Want to SELL Even MORE?** Choose to REDUCE, which allows your items to sell at 50% off during discount sale days



## Non-Clothing Items

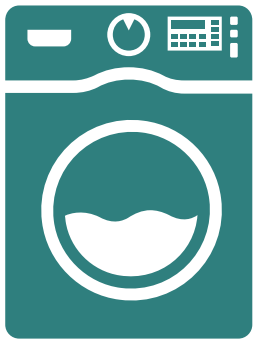
### Accepted



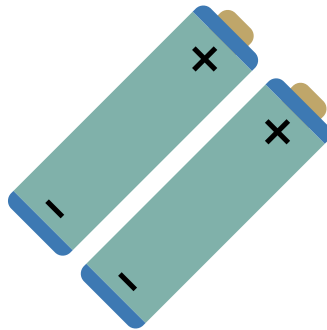
### No Thank You



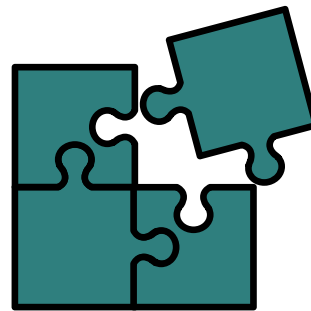
## Questions while you inspect your items:



Is it clean?  
Is it safe?



Does it work &  
have batteries?



Are all pieces  
included?



Is it priced  
correctly?

**Want to SELL Even MORE?** Choose to REDUCE, which allows your items to sell at 50% off during discount sale days





# How to Prep & Price

## Non-Clothing Items on Hangers



Bedding  
Blankets  
Swaddles

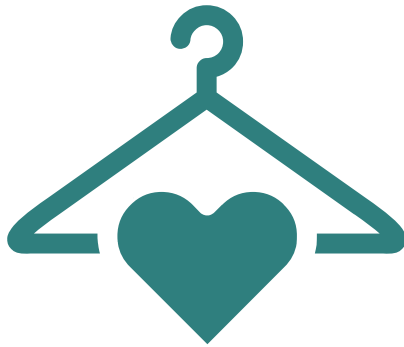
Baby Carriers  
Baby Wrap/Sling  
Shopping Cart Covers

Hooded Towels  
Diaper Bags  
Carseat Covers

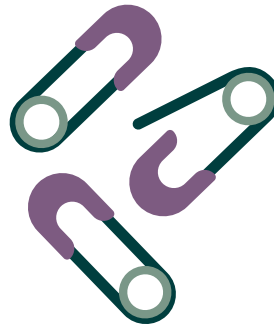
## Questions while you inspect your items:



Is it clean?  
Is it safe?



Is the hanger  
a question mark?



Is it attached  
correctly



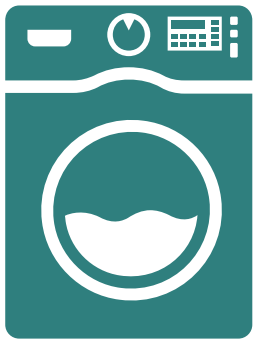
Is it priced  
correctly?

**Want to SELL Even MORE?** Choose to REDUCE, which allows your items to sell at 50% off during discount sale days

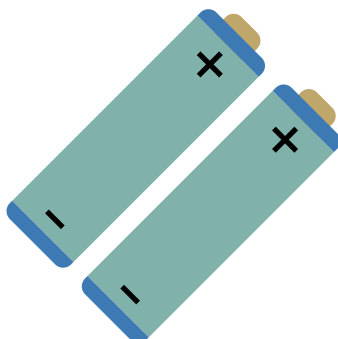
## Books, Puzzles, Games



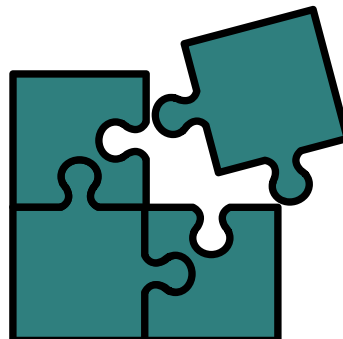
## Questions while you inspect your items:



Is it clean?  
Is it safe?



Does it work &  
have batteries?



Are ALL pieces  
included?



Is it priced  
correctly?

**Want to SELL Even MORE?** Choose to REDUCE, which allows your items to sell at 50% off during discount sale days





# Earn MORE!

**Become a  
Team Member**



**COMING  
SOON**

**Give out FREE  
shopping passes**



**Tell us  
how many to send  
you!**

**Join the Consignor  
Challenge**

Challenge will start on August 16th in  
our Facebook Group!



**Earn  
up to 100%  
of your  
sales**

**Large Item Bonus**

Bringing 5 large items (listed below)?

**Fill Out  
Form  
at  
Dropoff**



## Earn 100% of your First \$100

Your 5 items must be clean, compliant with our Safety & Recall standards & all 5 items **MUST SELL**. To be eligible, tell us at Drop Off that you've brought 5 of these items.



**Bring FIVE of the items  
listed to earn an EXTRA  
BONUS on your  
consignor check!**

**CRIB  
HIGH CHAIR  
SIT IN BABY WALKER  
SIT IN EXERSAUCE  
SIT IN JUMPAROO  
MAMAROO**

**STROLLER  
STROLLER WAGON  
CAR SEAT  
PACK & PLAY  
BASSINET  
BEDSIDE SLEEPER**

**BABY SWING  
RIDE ON MOTOR CAR  
FULL SIZE PLAY KITCHEN  
FULL SIZE OUTDOOR  
PLAYHOUSE**

Items that do not qualify: umbrella stroller, booster car seats, booster high chairs, clip on high chairs, portable high chairs, doorway jumpers/swings, push walkers.



# Organizing Your Items

## Let's Get Your Items Packed Up

You did it! Here's how to organize clothing for easy & fast Drop Off:

**Swaddle category for newborn** **Girls Clothing Sizes NB-18**

Swim/Dance Gym	PJs	Holiday	Tops	Pants	Skirts Shorts	Outfits	Dresses	Outer wear

**Swaddle category for newborn** **Boys Clothing Sizes NB-18**

Swim	PJs	Holiday	Tops	Pants	Shorts	Outfits	Outer wear

**Maternity (S-XL) & Juniors (0-11)**

Swim & Active-wear	Pajamas	Tops	Pants	Skirts Shorts	Dresses	Outerwear



# Organizing Your Items

## Let's Get Your Items Packed Up

You did it! Here's how to organize non-clothing items for Drop Off:

### **BOOKS GAMES PUZZLES**

Here's how books  
will be displayed at  
the sale:

**Soft**  
**Infant**  
**Board**  
**Picture**  
**Touch & Feel**  
**Sound**  
**Disney**  
**Holiday**  
**Religious**  
**Early Reader**  
**Series**  
**Junior Chapter**  
**Parenting**

### **BABY ITEMS (non-hanging)**

**Nursing**

**Feeding**

**Safety**

**Bath**

**Potty**

**TOYS**  
**SWIM TOYS**  
**SPORTS**  
**BACKPACKS**  
**LUNCHBOXES**  
**COSTUMES**

### **BABY ITEMS (hanging)**

**Bedding**

**Towels**

**Carriers**

**Covers**

**Diaper Bags**

**ROOM DECOR**  
**NURSERY**  
**BEDDING**

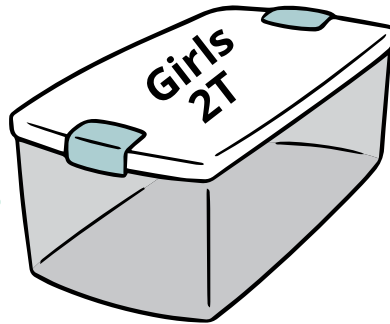
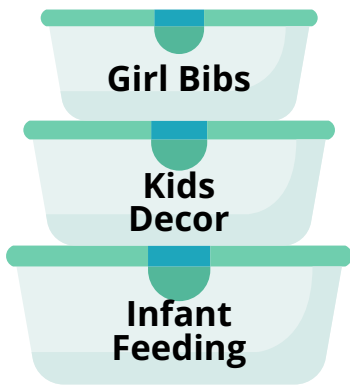
### **ACCESSORIES**

**Hairbows**  
**Socks, Tights**  
**Hats, Gloves**  
**Underwear**  
**Purses, etc**



# Organizing Your Items

**PRO TIP: Label Totes, Boxes & Bags for a faster Drop Off**



Download  
(optional) **FREE**  
Category Hangers  
HERE



SIZE _____  CATEGORY _____ ZONE _____ 	SIZE _____  CATEGORY _____ ZONE _____ 	SIZE _____  CATEGORY _____ ZONE _____ 
--	--	--

**Please note:** We are not able to store any personal totes or containers at the venue. Boxes, bags, and totes are subject to checking upon exiting the building. We want to keep your items safe & secure!







# Consignor Drop Off

**Sat, Sept 20 - Mon, Sept 22**

**\*BY APPOINTMENT ONLY\***

**EISENHOWER BUSINESS CENTER  
2415 S AUSTIN AVE, DENISON, TX 75020**

**1**

**Check In:  
Show 1 Tag to scan.**



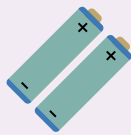
**2**

**Clothing:  
Take to inspection  
station**

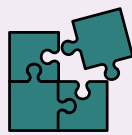


**3**

**Non Clothing:  
Place items in zones.  
Double check:**



Does it work &  
have batteries?



Are ALL pieces  
included?

**4**

**Display Clothing  
(gender, size, category)**



**Display Shoes  
(gender & size)**

**5**

**Large Items:  
Place items on sales floor.  
Attach waiver to carseats  
& cribs.**



**6**

**You're done!  
Get your early shopping  
passes & referral cards**



[texoma.jbfsale.com](http://texoma.jbfsale.com)



[Consignor Community Group](#)



[Instagram](#)



# September 24-27

## Central Texoma - Fall Sale 2025

# Consignor Sale Schedule

FRI, SEPT 19	MON, SEPT 22	WED, SEPT 24	THUR, SEPT 25	SAT, SEPT 27	SUN, SEPT 28
<b>Set Up</b> 9am - 2pm	<b>DIY Consignor Drop Off</b> 11am - 9pm <i>*By Appointment Only*</i>	<b>Consignor Shopping</b> 11am entry	<b>Open to the Public</b> 9am - 8pm	<b>Public 50% OFF Sale</b> 9am - 1pm ★ All items without a star on the tag is an <u>ADDITIONAL 50% off</u> the marked price! ★	<b>Consignor Pick Up</b> 1pm - 3pm <i>*By Appointment Only*</i>
<b>SAT, SEPT 20</b> <b>Power Seller, Valet, Star Consignor Drop Off</b> 9am - 2pm <i>*By Appointment Only*</i>	<b>TUES, SEPT 23</b> <b>Team (20hr+) Shopping</b> 3pm entry	<b>Ticketed Early-Access Shopping</b> 11am - 8pm	<b>FRI, SEPT 26</b> <b>Open to the Public</b> 9am - 3pm	<b>Bargains &amp; Blessings</b> <i>*Fill-A-Bag Sale*</i> 1pm - 2pm <i>*Online Tickets Required*</i>	Items not picked up by 4:00pm will be donated to our charity partner immediately
<b>Express Drop Off</b> 2pm - 8pm <i>*By Appointment Only*</i>	<b>Team (12hr+) Shopping</b> 4pm entry	<b>MID-SALE DROP OFF</b>  Weds, 9/24 6pm - 8pm	<b>50% Off Presale (Team Members)</b> 4pm entry	<b>Sort</b> 2pm - 7pm	
<b>SUN, SEPT 21</b> <b>Express &amp; DIY Drop Off</b> 2pm - 6pm <i>*By Appointment Only*</i>	<b>Team (8hr+) Shopping</b> 4:30pm entry	Thurs, 9/25 9am-8pm	<b>50% Off Presale (Consignors)</b> 4:30pm entry		
	<b>Consignor Shopping</b> 5pm - 8pm* <i>*Refer to Consignor Registration Form for selected entry time Registers close at 8:30</i>	Fri, 9/26 9am-8pm	<b>50% Off Presale</b> 5pm entry Close at 8pm		
		<b>NON-CLOTHING ITEMS ONLY</b>			

FOR URGENT QUESTIONS DURING SALE WEEK, TEXT: 903-307-5595



VISA



DISCOVER



1



TAGGING

Login to your tagging profile at [myjbf-tags.com](http://myjbf-tags.com)

2

## Tagging

My Tags

Create Tags

All Tagged Items Report

Unsold Items Report

Sold Items Report

Percentage	Fee	Start Date
60	0	3/25/2025
End Date		
3/29/2025		

3

Select the percentage you make at the sale, sale fee, and click "Run Report".

How to check my sales



# Consignor Pick Up

**Sunday, September 28**

**1:00-3:00 PM**

**\*BY APPOINTMENT ONLY\***

**1**

**Check In:**  
Get a Pick Up list to check off as you pick up



**2**

**Clothing:**  
Pick up all clothing by your consignor number



**3**

**Non Clothing:**  
Pickup all items sorted by your consignor number



**4**

**Check Missing Tags, "No Thank You" and Pulled Recall/Safety items**  
**DOUBLE CHECK ALL ITEMS MATCH YOUR CONSIGNOR NUMBER**



**5**

**Check Out:**  
Items may be double checked before leaving the building. Turn in your completed pickup list!



**Donating to our Charity Partner? There is no need to arrive for Pick Up**  
Thank you for giving back to our community!

**Items not picked up by 3:00pm will be donated**



**Checks will be sent before October 7**



[texoma.jbfsale.com](http://texoma.jbfsale.com)



[Consignor Community Group](#)



[Instagram](#)





# Contact Info



**Lendsy & Alyssa**  
**JBF TEXOMA**  
**SALE COORDINATORS**



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[Consignor Community Group](#)



[Instagram](#)