



# YOUR GUIDE TO *Selling* with JBF Texoma

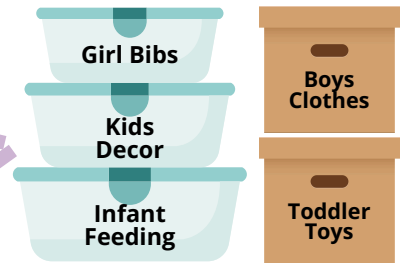
## How does it work? >>>



**STEP 1: REGISTER & SELECT YOUR OPTIONS**



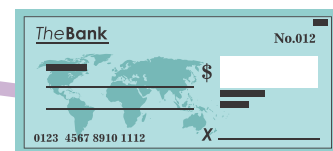
**STEP 2: GATHER + PREP WITH THIS GUIDE**



**STEP 3: DROP OFF DURING APPT**



**STEP 4: VIEW YOUR SALES LIVE!**

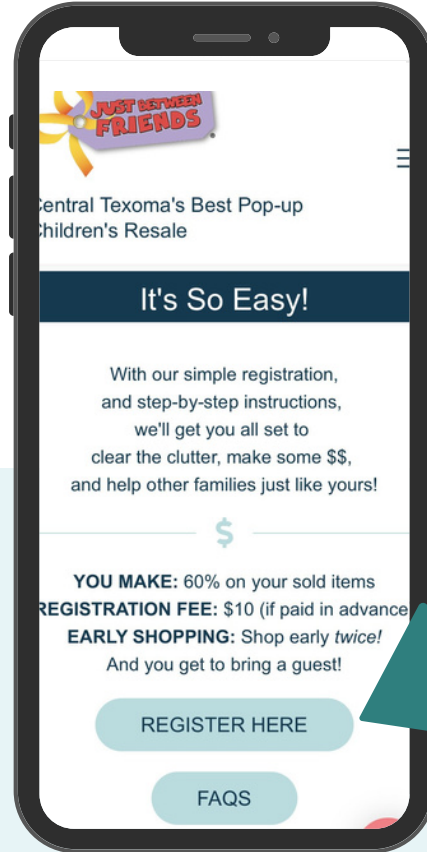
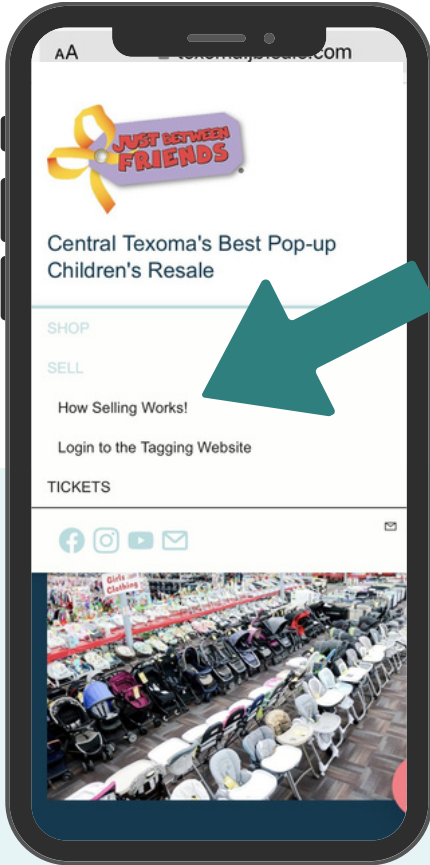


**STEP 5: GET PAID 60% OF YOUR SALES**



# How to Register

## texoma.jbfsale.com



## All in One Registration Form!



**Pay Consignor Fee**



**Schedule Drop Off & Pickup Times**



**View Terms & Policies**



**Pick Presale Shopping Time**



[texoma.jbfsale.com](http://texoma.jbfsale.com)



[Consignor Community Group](#)



[Instagram](#)



# Earn MORE!

Become a Team Member



COMING SOON

Give out FREE shopping passes



Tell us how many to send you!

Join the Consignor Challenge



Earn up to 100% of your sales

Challenge will start on February 13 in our Facebook Group!



## Earn 100% of your First \$100

Your 5 items must be clean, compliant with our Safety & Recall standards & all 5 items MUST SELL. To be eligible, tell us at Drop Off that you've brought 5 of these items.



Bring FIVE of the items listed to earn an EXTRA BONUS on your consignor check!

CRIB  
HIGH CHAIR  
SIT IN BABY WALKER  
SIT IN EXERSAUCCER  
SIT IN JUMPAROO  
MAMAROO

STROLLER  
STROLLER WAGON  
CAR SEAT  
PACK & PLAY  
BASSINET  
BEDSIDE SLEEPER

BABY SWING  
RIDE ON MOTOR CAR  
FULL SIZE PLAY KITCHEN  
FULL SIZE OUTDOOR  
PLAYHOUSE

Items that do not qualify: umbrella stroller, booster car seats, booster high chairs, clip on high chairs, portable high chairs, doorway jumpers/swings, push walkers.



# Gather Items

**Check all over your home!**



**Bedrooms**

- clothing + shoes
- lamps + rugs
- gliders + rockers
- boppies + monitors

**Closets**

- sheets + towels
- diapers + new supplies
- step stools
- pillows + blankets
- maternity wear

**Playrooms**

- puzzles + games
- dress up + costumes
- instruments
- gaming systems

**Bathrooms**

- diaper disposal systems
  - bath toys + supplies
  - newborn tubs
- ...and check the garage!

**Have any of these hot-selling items?**

**Large toys**

- exersaucers
- rockers
- play kitchen sets
- tool bench play sets

**Furniture**

- toddler beds
- dressers + bassinets
- rockers + bouncers
- changing tables

**Feeding supplies**

- new pacifiers
- dishes + lunch boxes
- sippy cups + boosters
- safety items

**Outdoor toys**

- bikes + trikes
- scooters + skates
- ride-on toys
- playhouses

## SPRING 2025 ITEM LIMITS

**INFANT CLOTHING**

Sizes NB - 12MO



**100**

TAGS

**WINTER OUTERWEAR**

Coats, Hoodies, Vests



**NOT ACCEPTED IN SPRING**

**JUNIORS CLOTHING**

click [HERE](#) for a list of brands

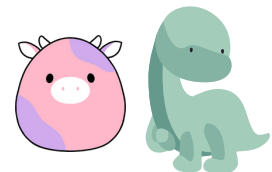


**15**

TAGS

**STUFFED ANIMALS**

Licensed only



**3**

TAGS



[texoma.jbfsale.com](http://texoma.jbfsale.com)

[Consignor Community Group](#)



[Instagram](#)



# JBF Quality Standards



## Why Inspecting Matters

It is our mission to provide quality and safe items for our shoppers. **Every consignor is responsible for inspecting each item before Drop Off** to ensure they follow our quality and safety standards below:

### Clean

All items in great condition - free of stains, rips & odors

### Complete

All pieces are included & in working order

### Current

All items are in current season & priced appropriately

### Compliant

All items have been checked w/ safety & recall guides





# JBF Safety Standards

Just Between Friends is dedicated to keeping families safe. That's why we want you to have up-to-date information on safety and recalls for items you're still using and for items you want to sell at JBF. As a Seller, **it is your responsibility to check all of your items for recalls**. If an item is recalled, it cannot be sold at JBF. If you've installed the recall repair, it is safe to use and sell at JBF. **For the most up to date recall information, [CLICK HERE](#)**

## Top Safety Alerts



Mockingbird Single & Single-to-Double Strollers



UPPAbaby All-Terrain RIDGE Jogging Strollers



Boppy Lounger



4moms MomaRoo & RochaRoo



Summer Infant Baby Bather



Chico Polly High Chairs



Infantino Infant Carriers



All Crib Bumpers (mesh included)



All Incline Sleepers



Macleran Strollers



B.O.B. Strollers

# Safety Matters



## CAR SEATS: WAIVER REQUIRED

All Car Seats must be checked for recalls before selling at JBF. [www.cpsc.gov/Recalls](http://www.cpsc.gov/Recalls) A completed **Car Seat Waiver** is required for all car seats and booster seats.



## CRIBS: WAIVER REQUIRED

All Cribs made before **June 28, 2011** are no longer considered safe for infants. For cribs manufactured on or after the date above, a completed **Crib Waiver** is Required.

[Click HERE to Print Waivers](#)

## INFANT SLEEP PRODUCTS

JBF accepts cribs, bassinets, cradles, bedside sleepers, and play yards that meet current Safety Standards set by the Consumer Product Safety Commission and JBF quality/condition standards.

For all other items marketed or intended to provide a sleeping accommodation for an infant up to 5 months of age, the product must have a stand, meet stability requirements, and have a side height of at least 7.5 inches. **All other infant sleep products are not accepted for resale at JBF.**

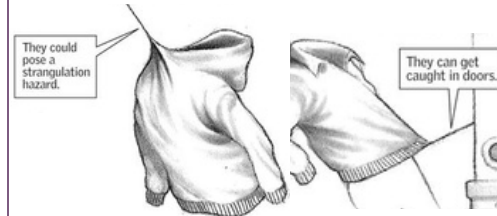


## HIGH CHAIRS



High chairs must have all original straps and buckles

## DRAWSTRING SAFETY



**Upper Outerwear WAIST Drawstrings** should be 3-inches or shorter and sewn to garment at mid-point so string cannot be pulled to one side.  
**Upper Outerwear NECK Drawstrings** should be removed completely.

# Clothing Accepted

Sizes newborn to 18 for girls and boys | Juniors 0-11

\*Limit 100 tags for sizes NB - 12MO  
\*Limit 15 tags for juniors clothing

Short & long-sleeved onesies, shirts, dresses



Shorts, skirts, capris, pants, jeans



All pajamas & sleepwear  
(no weighted sleep sacks)



All shoes & boots



Seasonal clothing & accessories  
(NO outerwear in Spring 2025: coats, hoodies, vests)



Fan gear, dress-up, holiday attire



Juniors (limited to 15 items, current, name brand)



Maternity (all seasons, current, name brand)



## NO-THANK-YOU ITEMS

- X outerwear (coats, hoodies, vests)
- X stained clothing
- X holes in clothing
- X clothing with odors (smoke, pet, mildew, etc)
- X weighted sleep sacks
- X school, sports club, or VBS clothing
- X adult clothing  
(maternity is accepted)
- X adult accessories
- \*used underwear is accepted as long as it is in LIKE NEW condition.





# Non-Clothing

Plates, cups, utensils,  
NEW nipples, pacifiers,  
bottles with nipples  
removed



Breast pumps,  
nursing covers,  
baby carriers,  
nursing pillows



Diaper bags,  
diapers,  
potty time,  
bath time,  
safety



Toys for  
all ages!

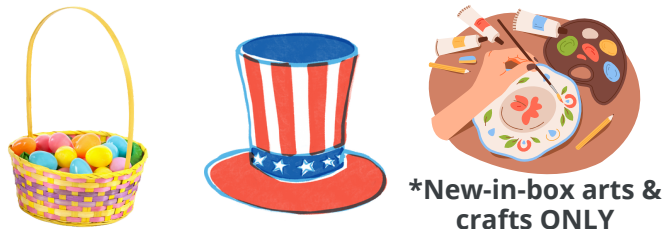


limit 3

Musical instruments,  
sporting goods,  
backpacks,  
lunch boxes



Spring/Summer  
holiday-themed  
children's items



\*New-in-box arts & crafts ONLY

Books,  
games,  
puzzles,  
electronics



## NO-THANK-YOU ITEMS

There are some items we know we cannot sell, no matter what the season, due to safety concerns.

- X Stuffed animals: Only licensed (Disney, Build-a-Bear, etc) & life size; limit to 3
- X adult books
- X cookbooks
- X self-help books
- X ALL DVDs
- X water beads
- X VHS tapes & CDs
- X used arts & crafts
- X mommy mart items
- X formula
- X food
- X otteroo lumi & mini
- X medicine
- X USED nipples
- X USED pacifiers
- X drop-side cribs
- X ALL crib bumpers
- X baby wedges
- X full+ size beds
- X full+ size bedding
- X infant sleep products that are not compliant with safe sleep (pg 7)



## Décor

Current & Complete



**Storage:** Baskets & Organizers



**Decor:** Like New, Current & Trendy



**Gifts:** New/Like New Baby Shower Gifts

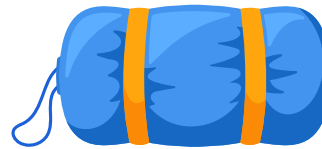
## Bedding

Clean, Current & Functional



**Blankets, sheets, pillowcases:**  
 Hang on hangers & pin if needed to keep secure

\*Full, queen, king size not accepted



**Sleeping bags & nap pads:**  
 Rolled, clean & functional



\*Toddler & twin size only



**Crib Sets:** No crib bumpers (mesh included)

# Large Items

These items are a "YES!" at any of our sales (and they usually sell well!)

**Safety First:** All items must meet safety standards. Please check for recalls and be sure all safety straps are included.



# How to Create Tags

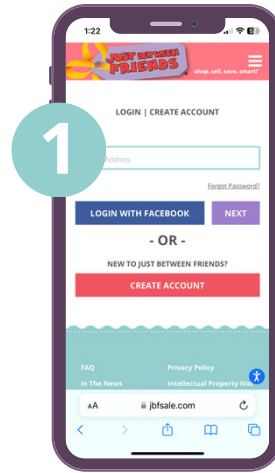
## Creating Tags

Now that you've inspected your items, it's time to log in to your JBF Profile and enter your tag data.

**STEP 1:** Go to [jbfsale.com](http://jbfsale.com) & click on "Login" or create a JBF profile

**STEP 2:** Click on the Tagging icon

**STEP 3:** Enter & Print Tags



3

|                      |                      |                      |                      |                          |                                     |                                |
|----------------------|----------------------|----------------------|----------------------|--------------------------|-------------------------------------|--------------------------------|
| Category             | Size/Type            | Description          | Price                | Reduce                   | Donate                              | Quantity                       |
| <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="text" value="1"/> |

Choose the **category** that best fits or leave it blank if there doesn't seem to be a good match.

Enter a **Description** that includes brand name, number of pieces, color or pattern, etc.

A check mark here will allow your item to **Reduce** to 50% off on Half Price Day.

A check mark here will allow your item to **Donate** to our local charity if unsold.

Choose the **Size or Type** that best describes your item. All clothing and shoes must have a size. Some non-clothing items will have type to choose from. For items with no type, you may leave this field empty.

You choose the **Price** using the guidance given on the previous page.



### PRO TIP! Talk-to-Text

If you are entering tags on your mobile device, use talk-to-text to go even faster.





# Tagging Pro Tips

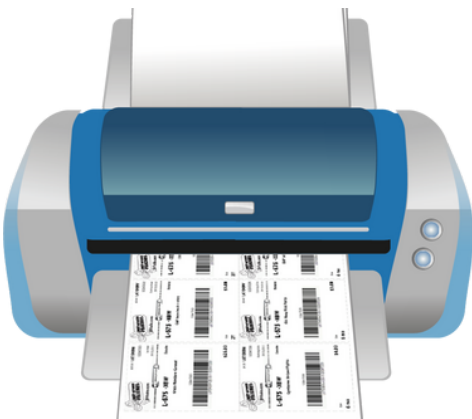
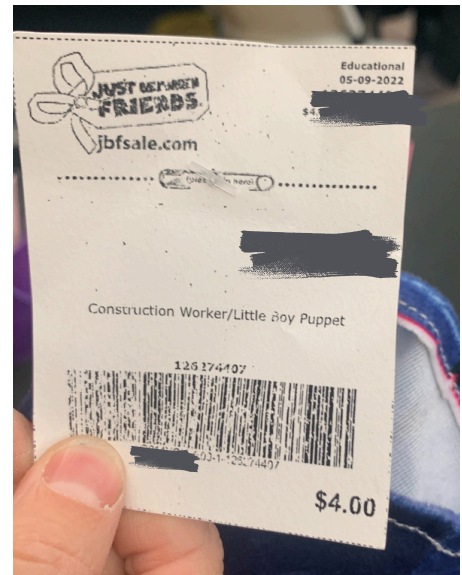
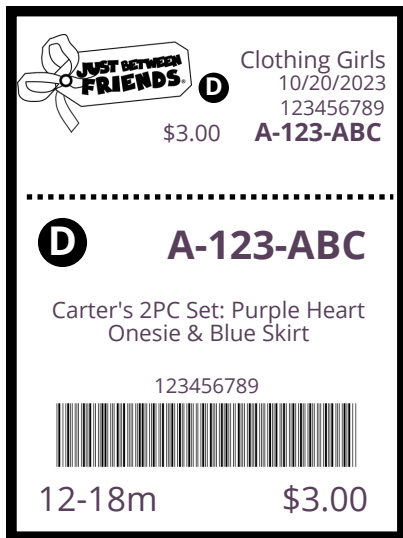
## DO

- Enter an accurate description
  - Brand
  - Color & Description
  - Number of pieces
- Enter correct size
  - Clothing
  - Shoes
- Price to sell (see pg 15)
- Choose to Reduce & Donate
- Use white CARDSTOCK
- Make sure the barcode is legible
- Attach using correct supplies & methods



## DON'T

- Use a vague description
- Leave out or enter the wrong size
- Price too high (see pg 15)
- Choose NOT to Reduce & Donate at least some of your items
- Use regular, thin computer paper
- Use colored or sparkly paper
- Print an illegible barcode (too light, too dark, smudged)
- Use a tagging gun incorrectly



## How to Print Your Tags

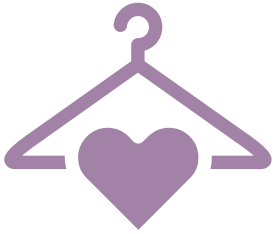
Print tags on 8.5"x11" **white cardstock**. Tags print 9 per page. Use the PDF format on Portrait mode.

## What if I Don't Have a Printer?

- Use your local library or office supply store
- If neither of those are an option, text us! 903-307-5595.



# Supplies



## Get your supplies in one spot to save time!

- white cardstock
- hangers (any are acceptable; use kid-size for smaller sizes)
- clear bags (zip-loc)
- ribbon/string/zip-tie
- clear tape & painter's tape (for protecting fragile surfaces like books)
- clear (saran) wrap (for puzzles)
- scissors
- paper cutter (totally optional, but makes cutting tags so much faster!)
- safety pins or [tagging.gun](https://www.tagging.gun/) (so worth it!)
- hole-punch

WATCH VIDEO





# How to Prep & Price

## Pricing Guide



**We recommend pricing at 1/3 of retail!**

Use **shopper-focused pricing** - Ask yourself, "What price would make me buy this item without hesitation...and brag about my bargain to my friends?"

| Examples | Bargain Brands | Mall Brands | Boutique Brands |
|----------|----------------|-------------|-----------------|
| Pjs      | \$2-3          | \$3-4       | \$5+            |
| T-shirts | \$1-2          | \$2-3       | \$4+            |
| Jeans    | \$2-3.50       | \$3-5.50    | \$6+            |
| Dresses  | \$2.50-4.50    | \$3.50-6    | \$6-8+          |
| Sneakers | \$3-6          | \$4-7       | \$8+            |

**Bargain brands** = Cat & Jack, Garanimals, Cherokee, etc (retail \$4-10)  
**Mall brands** = Carter's, Children's Place, Department store brands (retail \$6-15)  
**Boutique brands** = Crewcuts, Mudpie, Janie & Jack

↑ Price **HIGHER** for:  
new with tags, big kids/juniors sizes

↓ Price **LOWER** for:  
baby sizes under 12 mo, maternity



### Pricing TIPS:

- ✓ Create sets or bundles. Put outfits together if they were purchased together, or a set of same-size onesies. Bundle 6 pair of socks together, or several superhero figures. Shoppers love it, and you only have to create one JBF tag!
- ✓ Price non-clothing items (toys, books, games) at 1/3 of retail price!

**Want to SELL Even MORE?** Choose to **REDUCE**, which allows your items to sell at 50% off during discount sale days

# How to Prep & Price

**WATCH VIDEO**



## Clothing

### Accepted

### No Thank You

Hangers are facing like "?"

Use safety pins to attach sets on the hangers

Items are **CLEAN**  
**NO STAINS**  
**NO HOLES**  
**NO EXCESSIVE WEAR**

Attach tags with tagging gun to manufacturer tag or serger seam

Tags have description, size & JBF Price on white cardstock



**JUST BETWEEN FRIENDS**

A-123-ABC

Purple Heart Onesie with Blue Skirt



12-18m \$3.00

Sets attached incorrectly can damage item

Hangers are backwards

Items are **NOT CLEAN**  
**have STAINS**  
**have HOLES**  
**& EXCESSIVE WEAR**

Tags attached incorrectly will damage item

No description, no size, & not JBF Priced on regular paper



**JUST BETWEEN FRIENDS**

A-123-ABC

Clothes



\$12.50



**Want to SELL Even MORE?** Choose to **REDUCE**, which allows your items to sell at 50% off during discount sale days



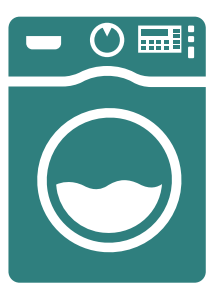
# How to Prep & Price



## Shoes

### Accepted

### No Thank You



Is it clean?  
Is it safe?

Is it priced correctly?

|                     |                              |                                 |  |
|---------------------|------------------------------|---------------------------------|--|
| <b>Retail Price</b> | less than <b>\$10</b>        | less than <b>\$20</b>           | more than <b>\$20</b>                          |
| <b>JBF Price</b>    | <b>\$2-3</b><br>Value Brands | <b>\$4-8</b><br>Standard Brands | <b>65-75%</b><br>off retail<br>Boutique Brands |

**Want to SELL Even MORE?** Choose to REDUCE, which allows your items to sell at 50% off during discount sale days

## Non-Clothing Items

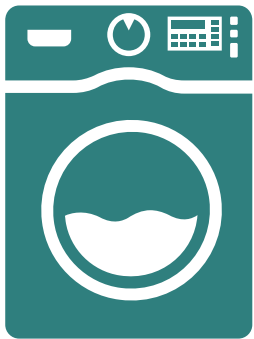
### Accepted



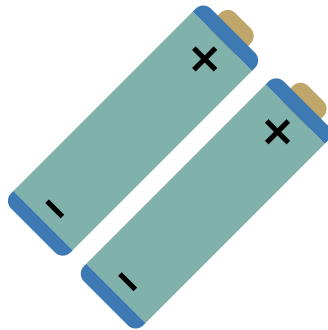
### No Thank You



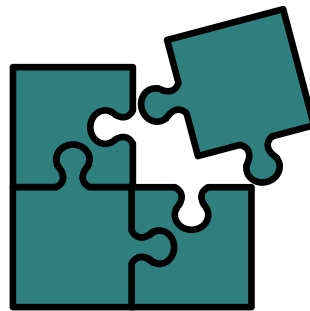
## Questions while you inspect your items:



Is it clean?  
Is it safe?



Does it work & have batteries?



Are all pieces included?



Is it priced correctly?

**Want to SELL Even MORE?** Choose to **REDUCE**, which allows your items to sell at 50% off during discount sale days

## Non-Clothing Items on Hangers



Bedding  
Blankets  
Swaddles

Baby Carriers  
Baby Wrap/Sling  
Shopping Cart Covers

Hooded Towels  
Diaper Bags  
Carseat Covers

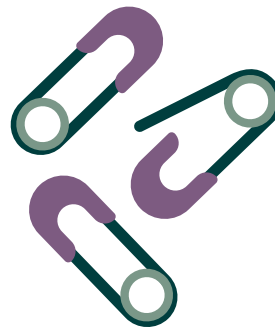
### Questions while you inspect your items:



Is it clean?  
Is it safe?



Is the hanger  
a question mark?



Is it attached  
correctly



JB Price  
50-90%  
off retail

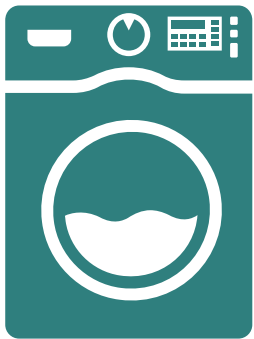
Is it priced  
correctly?

**Want to SELL Even MORE?** Choose to REDUCE, which allows your items to sell at 50% off during discount sale days

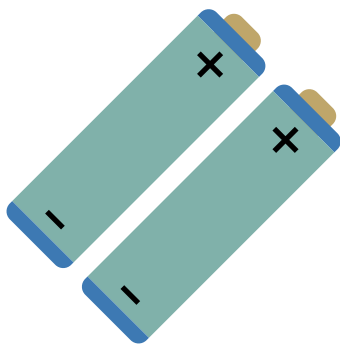
## Books, Puzzles, Games



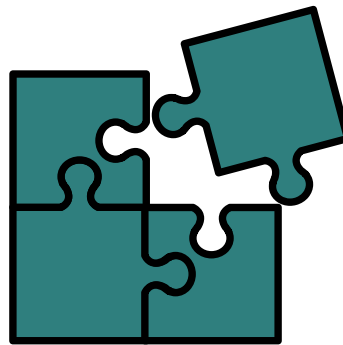
### Questions while you inspect your items:



Is it clean?  
Is it safe?



Does it work &  
have batteries?



Are ALL pieces  
included?



JB Price  
50-90%  
off retail

Is it priced  
correctly?

**Want to SELL Even MORE?** Choose to REDUCE, which allows your items to sell at 50% off during discount sale days

## Let's Get Your Items Packed Up

You did it! Here's how to organize clothing for easy & fast Drop Off:

\*REMINDER: Outerwear will NOT be accepted at the Spring 2025 Sale. Save these items for the Fall Sale 2025!

**Swaddle category for newborn** **Girls Clothing Sizes NB-18**

| Swim/Dance Gym | PJs | Holiday | Tops | Pants | Skirts Shorts | Outfits | Dresses | Outer wear |
|----------------|-----|---------|------|-------|---------------|---------|---------|------------|
|                |     |         |      |       |               |         |         |            |

**Swaddle category for newborn** **Boys Clothing Sizes NB-18**

| Swim | PJs | Holiday | Tops | Pants | Shorts | Outfits | Outer wear |
|------|-----|---------|------|-------|--------|---------|------------|
|      |     |         |      |       |        |         |            |

**Maternity (S-XL) & Juniors (0-11)**

| Swim & Active-wear | Pajamas | Tops | Pants | Skirts Shorts | Dresses | Outerwear |
|--------------------|---------|------|-------|---------------|---------|-----------|
|                    |         |      |       |               |         |           |



# Organizing Your Items

## Let's Get Your Items Packed Up

You did it! Here's how to organize non-clothing items for Drop Off:

### **BOOKS GAMES PUZZLES**

Here's how books will be displayed at the sale:

**Soft**  
**Infant**  
**Board**  
**Picture**  
**Touch & Feel**  
**Sound**  
**Disney**  
**Holiday**  
**Religious**  
**Early Reader**  
**Series**  
**Junior Chapter**  
**Parenting**

### **BABY ITEMS (non-hanging)**

**Nursing**

**Feeding**

**Safety**

**Bath**

**Potty**

**TOYS**  
**SWIM TOYS**  
**SPORTS**  
**BACKPACKS**  
**LUNCHBOXES**  
**COSTUMES**

### **BABY ITEMS (hanging)**

**Bedding**

**Towels**

**Carriers**

**Covers**

**Diaper Bags**

**ROOM DECOR**  
**NURSERY**  
**BEDDING**

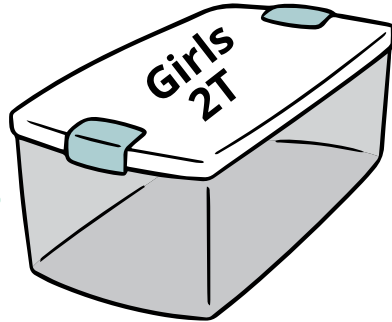
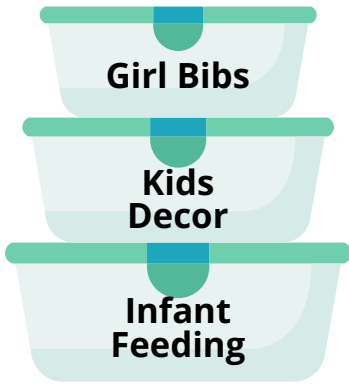
### **ACCESSORIES**

**Hairbows**  
**Socks, Tights**  
**Hats, Gloves**  
**Underwear**  
**Purses, etc**

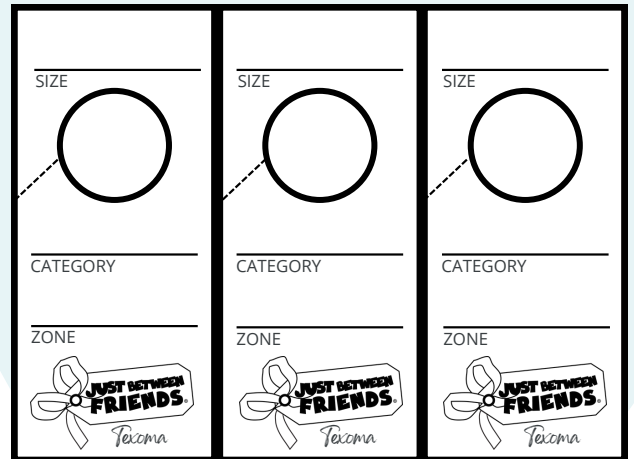


# Organizing Your Items

**PRO TIP: Label Totes, Boxes & Bags for a faster Drop Off**



Download **FREE** Category Hangers **HERE**



**Please note:** We are not able to store any personal totes or containers at the venue. Boxes, bags, and totes are subject to checking upon exiting the building. We want to keep your items safe & secure!





# Consignor Drop Off

## Sun, March 23 & Mon, March 24

**\*BY APPOINTMENT ONLY\***

**EISENHOWER BUSINESS CENTER  
2415 S AUSTIN AVE, DENISON, TX 75020**

**1**

**Check In:  
Show 1 Tag to scan.**



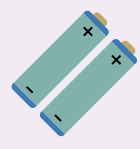
**2**

**Clothing:  
Take to inspection station**

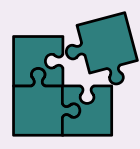


**3**

**Non Clothing:  
Place items in zones.  
Double check:**



Does it work & have batteries?



Are ALL pieces included?

**4**

**Display Clothing  
(gender, size, category)**



**5**

**Large Items:  
Place items on sales floor.  
Attach waiver to carseats & cribs.**



**6**

**You're done!  
Get your early shopping passes & referral cards**



[texoma.jbfsale.com](http://texoma.jbfsale.com)



[Consignor Community Group](#)



[Instagram](#)





# March 26-29

## Central Texoma - Spring Sale 2025

# Consignor Sale Schedule

**SAT MARCH 22**

Set Up  
9am - 2pm

Power Seller & Valet Drop Off  
2pm - 8pm  
*\*By Appointment Only\**

**SUN MARCH 23**

Star Consignors & Express Drop Off  
12pm - 6pm  
*\*By Appointment Only\**

**MON MARCH 24**

All DIY Consignor Drop Off  
9am - 9pm  
*\*By Appointment Only\**

**TUES MARCH 25**

Team (20hr+) Shopping  
3pm entry

Team (12hr+) Shopping  
4pm entry

Team (8hr+) Shopping  
4:30pm entry

Consignor Shopping  
5pm - 8pm\*  
*\*Refer to Consignor Registration Form for selected entry time*

Registers close at 8:30pm

**WEDS MARCH 26**

Consignor Shopping  
11am entry

Ticketed Presale Shopping  
11am - 8pm

**MID-SALE DROP OFF**

Weds, 3/26  
6pm - 8pm

Thurs, 3/27  
9am-8pm

Fri, 3/28  
9am-8pm

**NON-CLOTHING ITEMS ONLY**

**THURS MARCH 27**

Open to the Public  
9am - 8pm

**FRI, MARCH 28**

Open to the Public  
9am - 3pm

50% Off Presale (Team Members)  
4pm entry

50% Off Presale (Consignors)  
4:30pm entry

50% Off Presale  
5pm entry  
Close at 8pm

**SAT MARCH 29**

Public 50% OFF Sale  
9am - 1pm  
★ All items without a star on the tag is an ADDITIONAL 50% off the marked price! ★

Bargains & Blessings  
*\*Fill-A-Bag Sale\**  
1pm - 2pm  
*\*Online Tickets Required\**

Sort  
2pm - 7pm

**DURING SALE WEEK FOR URGENT QUESTIONS, TEXT: 903-307-5595**




   

**SUN MARCH 30**

Consignor Pick Up  
2pm - 4pm  
*\*By Appointment Only\**

Items not picked up by 4:00pm will be donated to our charity partner immediately

**1**

  
**TAGGING**

Login to your tagging profile at [myjbf-tags.com](http://myjbf-tags.com)

**2**

Select "Sold Items Report" from the menu



**Tagging**

My Tags

Create Tags

All Tagged Items Report

Unsold Items Report

**Sold Items Report**

|            |           |            |
|------------|-----------|------------|
| Percentage | Fee       | Start Date |
| 60         | 0         | 3/25/2025  |
| End Date   | 3/29/2025 |            |

**3**

Select the percentage you make at the sale, sale fee, and click "Run Report".



*How to check my sales*



# Consignor Pick Up

## Sunday, March 30

### 2:00-4:00 PM

### \*BY APPOINTMENT ONLY\*

**1**

**Check In:**  
Get a Pick Up list to check off as you pick up



**2**

**Clothing:**  
Pick up all clothing by your consignor number



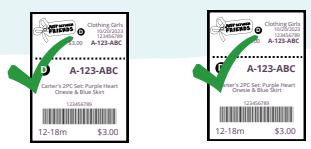
**3**

**Non Clothing:**  
Pickup all items sorted by your consignor number



**4**

**Check Missing Tags, "No Thank You" and Pulled Recall/Safety items**  
**DOUBLE CHECK ALL ITEMS MATCH YOUR CONSIGNOR NUMBER**



**5**

**Check Out:**  
Items may be double checked before leaving the building. Turn in your completed pickup list!



**Donating to our Charity Partner? There is no need to arrive for Pick Up**  
Thank you for giving back to our community!

**Items not picked up by 4:00pm will be donated**



**Checks will be sent before April 11**



[texoma.jbfsale.com](http://texoma.jbfsale.com)



[Consignor Community Group](#)



[Instagram](#)



# Contact Info



**Melda, Alyssa, Lendsy**

**JBF TEXOMA  
SALE COORDINATORS**

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[texoma.jbfsale.com](http://texoma.jbfsale.com)



[Consignor Community Group](#)



[Instagram](#)