



# YOUR GUIDE TO *Selling* with JBF Texoma

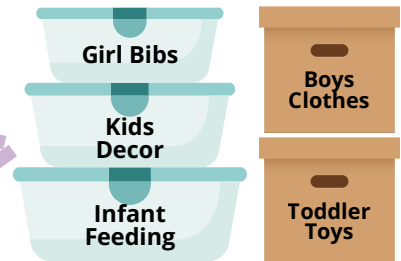
## How does it work? >>>



**STEP 1: REGISTER & SELECT YOUR OPTIONS**



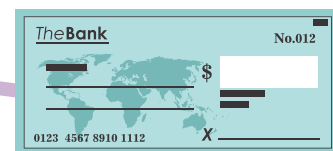
**STEP 2: GATHER + PREP WITH THIS GUIDE**



**STEP 3: DROP OFF DURING APPT**



**STEP 4: VIEW YOUR SALES LIVE!**

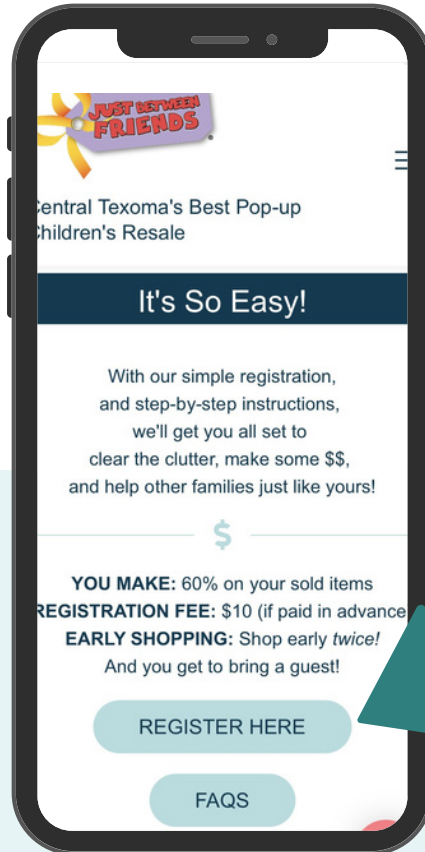
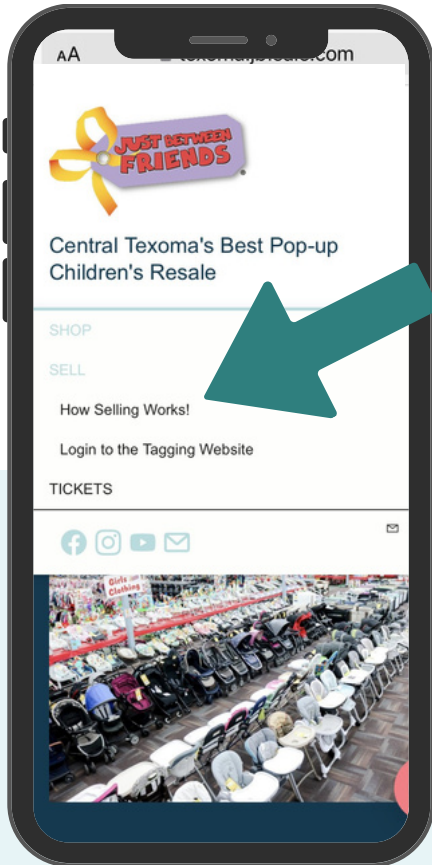


**STEP 5: GET PAID  
60% OF YOUR SALES**



# STEP #1 Register

## texoma.jbfsale.com



## All in One Registration Form!



**Pay Consignor Fee**



**Schedule Drop Off & Pickup Times**



**View Terms & Policies**



**Pick Presale Shopping Time**



[texoma.jbfsale.com](https://texoma.jbfsale.com)



[Consignor Community Group](#)



[Instagram](#)



# Gather Items

## Check all over your home!

### Bedrooms

- clothing + shoes
- lamps + rugs
- gliders + rockers
- boppies + monitors

### Closets

- sheets + towels
- diapers + new supplies
- step stools
- pillows + blankets
- maternity wear

### Playrooms

- puzzles + games
- dress up + costumes
- instruments
- gaming systems

### Bathrooms

- diaper disposal systems
  - bath toys + supplies
  - newborn tubs
- ...and check the garage!



**Have any of these hot-selling items?**

### Large toys

- exersaucers
- rockers
- play kitchen sets
- tool bench play sets

### Furniture

- toddler beds
- dressers + bassinets
- rockers + bouncers
- changing tables

### Feeding supplies

- new pacifiers
- dishes + lunch boxes
- sippy cups + boosters
- safety items

### Outdoor toys

- bikes + trikes
- scooters + skates
- ride-on toys
- playhouses

## SPRING 2026 ITEM LIMITS

### INFANT CLOTHING

Sizes NB - 12MO



**100**

TAGS

### SPRING/SUMMER HOLIDAY ITEMS

Easter baskets, July 4th clothing, etc.



**SPRING/  
SUMMER  
HOLIDAY  
ITEMS ONLY**

### JUNIORS CLOTHING

click [HERE](#) for a list of brands



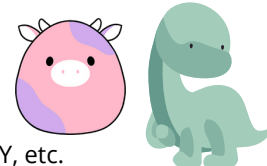
**15**

TAGS

### STUFFED ANIMALS

Licensed only\*

\*Disney, Build A Bear, TY, etc.



**3**

TAGS

### PARTY SUPPLIES

Paper goods and decor



**15**

TAGS

### HEAVY FABRICS

Outerwear, Fleece, Flannel, Corduroy  
(exception: all infant sleepers accepted)



**NOT  
ACCEPTED  
IN SPRING**

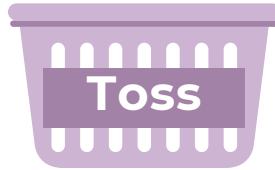


# JBF Quality Standards

Sort your gathered items into three categories:



**Keep** the items that you just aren't ready to part with yet.



**Toss** the items that are too well-loved (stains, missing pieces, not working).



**Sell** and CASH IN on the rest that meets our JBF standards listed below!

## The 4 C's

### HOW TO KNOW WHAT TO SELL



#### Clean

The newer it looks, the better it sells. Check carefully for stains, holes, pet hair, and odor in clothing. Clean all items thoroughly.



#### Current

Shoppers love trendy styles that are in fashion. Make sure items are in the right season. Sell warm weather clothing and shoes at our Spring/Summer sale. Sell cold weather items at our Fall/Winter sale.



#### Complete

Be sure all parts & pieces are present before you tag items. Shoppers want to open their items when they get home and find everything in working order. Toys, games and puzzles must be sold as complete sets without missing pieces. Clothing items must be functional (buttons and zippers work).



#### Compliant

Important Safety guidelines apply when selling a car seat, stroller, baby equipment and toys. Check [safety.jbfsale.com](https://safety.jbfsale.com) for details.



Safety waivers are **REQUIRED** for all cribs & car seats.



[texoma.jbfsale.com](https://texoma.jbfsale.com)



[Consignor Community Group](#)



[Instagram](#)



# Clothing Accepted

Sizes newborn to 18 for girls and boys | Juniors 0-11

\*Limit 100 tags for sizes NB - 12MO  
\*Limit 15 tags for juniors clothing

Short & long-sleeved onesies, shirts, dresses



Shorts, skirts, capris, pants, jeans



All pajamas & sleepwear (no weighted sleep sacks)



All shoes & boots



Seasonal clothing & accessories (NO outerwear or heavy fabrics in Spring 2026: coats, hoodies, vests, fleece, corduroy)

Exception: All infant sleepers accepted.



Fan gear, dress-up, spring/summer holiday attire (NO fall/winter holiday clothing)



Juniors (limited to 15 items, current, name brand)



Maternity (all seasons, current, name brand)



## NO-THANK-YOU ITEMS

- X outerwear (coats, hoodies, vests) & heavy fabrics
- X stained clothing
- X holes in clothing
- X clothing with odors (smoke, pet, mildew, etc)
- X weighted sleep sacks
- X school, sports club, or VBS clothing
- X adult clothing (maternity is accepted)
- X adult accessories
- \*used underwear is accepted as long as it is in LIKE NEW condition.



[texoma.jbfsale.com](http://texoma.jbfsale.com)



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[Instagram](#)

# Non-Clothing

Plates, cups, utensils,  
NEW nipples, pacifiers,  
bottles with nipples  
removed



Breast pumps,  
nursing covers,  
baby carriers,  
nursing pillows



Diaper bags,  
diapers,  
potty time,  
bath time,  
safety



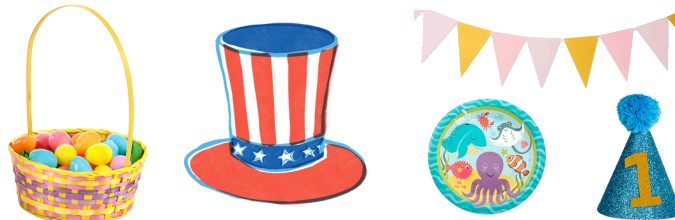
Toys for  
all ages!



Musical instruments,  
sporting goods,  
backpacks,  
lunch boxes



Spring/Summer  
holiday-themed  
children's items  
& party supplies  
(limit 15 tags)



Books,  
games,  
puzzles,  
electronics



## NO-THANK-YOU ITEMS

**There are some items we know we cannot sell, no matter what the season, due to safety concerns.**

- X** Stuffed animals: Only licensed (Disney, Build-a-Bear, etc) & life size; limit to 3
- X** adult books
- X** cookbooks
- X** self-help books
- X** ALL DVDs
- X** water beads
- X** VHS tapes & CDs
- X** used arts & crafts
- X** mommy mart items
- X** formula
- X** food
- X** otterloo lumi & mini
- X** medicine
- X** USED nipples
- X** USED pacifiers
- X** drop-side cribs
- X** ALL crib bumpers
- X** baby wedges
- X** full+ size beds
- X** full+ size bedding
- X** infant sleep products that are not compliant with safe sleep (pg 4)





## Décor

### Current & Complete



**Storage:** Baskets & Organizers



**Decor:** Like New, Current & Trendy



**Gifts:** New/Like New Baby Shower Gifts

## Bedding

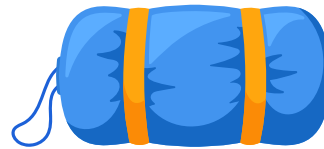
### Clean, Current & Functional



**Blankets, sheets, pillowcases:**

Hang on hangers & pin if needed to keep secure

\*Full, queen, king size not accepted



**Sleeping bags & nap pads:**

Rolled, clean & functional

\*Toddler & twin size only



**Crib Sets:** No crib bumpers (mesh included)

**These items are a "YES!" at any of our sales (and they usually sell well)!**

**Safety First:** All items must meet safety standards. Please check for recalls and be sure all safety straps are included.



# How to Create Tags

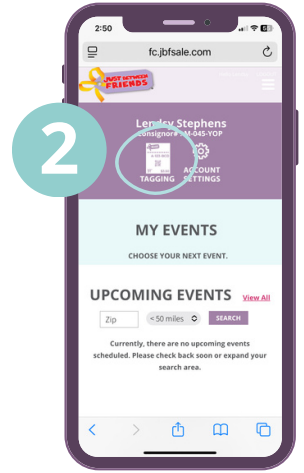
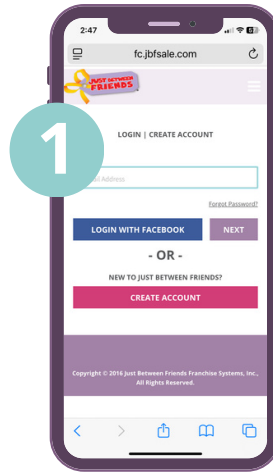
## Creating Tags

Now that you've inspected your items, it's time to log in to your JBF Profile and enter your tag data.

**STEP 1: Go to [jbfsale.com](http://jbfsale.com) & click on "Login" or create a JBF profile**

**STEP 2: Click on the Tagging icon**

**STEP 3: Enter & Print Tags**



Category

Size/Type

Description

Price

Reduce ☒

Donate ☒

Quantity

Choose the **category** that best fits or leave it blank if there doesn't seem to be a good match.

Enter a **Description** that includes brand name, number of pieces, color or pattern, etc.

You choose the **Price**.

A check mark here will allow your item to **Reduce** to 50% off on Half Price Day.

A check mark here will allow your item to **Donate** to our local charity if unsold.

Choose the **Size or Type** that best describes your item. All clothing and shoes must have a size. Some non-clothing items will have type to choose from. For items with no type, you may leave this field empty.

Use **Quantity** if you have more than one of the EXACT SAME item. This will print one tag with a unique QR code for EACH item.



## PRO TIP! Talk-to-Text

If you are entering tags on your mobile device, use talk-to-text to go even faster.







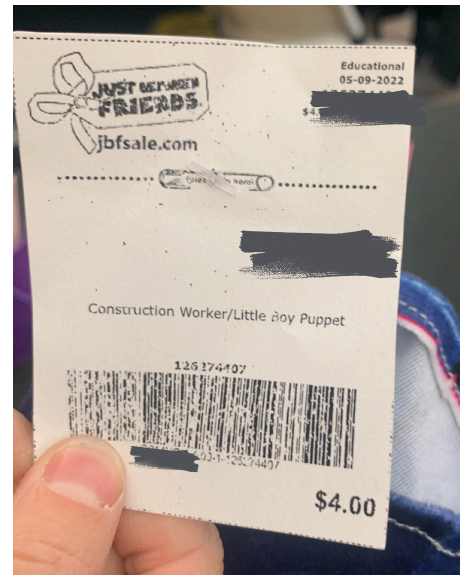
# Tagging Pro Tips

## DO

- Enter an accurate description
  - Brand
  - Color & Description
  - Number of pieces
- Enter correct size
  - Clothing
  - Shoes
- Price to sell (see pg 15)
- Choose to Reduce & Donate
- Use white CARDSTOCK
- Make sure the barcode is legible
- Attach using correct supplies & methods

## DON'T

- Use a vague description
- Leave out or enter the wrong size
- Price too high (see pg 15)
- Choose NOT to Reduce & Donate at least some of your items
- Use regular, thin computer paper
- Use colored or sparkly paper
- Print an illegible barcode (too light, too dark, smudged)
- Use a tagging gun incorrectly

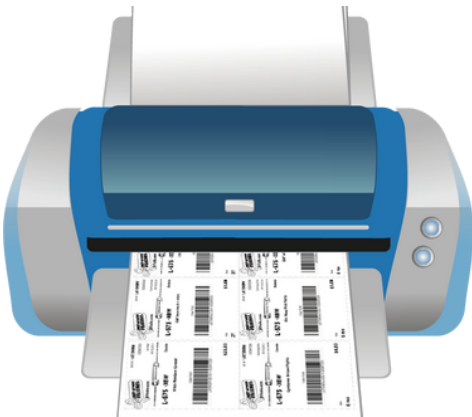


## How to Print Your Tags

Print tags on 8.5"x11" **white cardstock**. Tags print 9 per page. Use the PDF format on Portrait mode.

## What if I Don't Have a Printer?

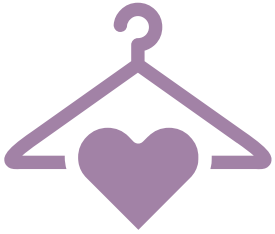
- Use your local library or office supply store
- If neither of those are an option, text us! 903-307-5595.





# Supplies

## Get your supplies in one spot to save time!



- white cardstock
- hangers (any are acceptable; use kid-size for smaller sizes)
- clear bags (zip-loc)
- ribbon/string/zip-tie
- clear tape & painter's tape (for protecting fragile surfaces like books)
- clear (saran) wrap (for puzzles)
- scissors
- paper cutter (totally optional, but makes cutting tags so much faster!)
- safety pins or tagging gun (so worth it!)
- hole-punch

[Visit Amazon Storefront](#)



WATCH VIDEO



[texoma.jbfsale.com](http://texoma.jbfsale.com)



[Consignor Community Group](#)



[Instagram](#)

# How to Prep & Price

## Pricing Guide



**We recommend pricing at 1/3 of retail!**

Use **shopper-focused pricing** - Ask yourself, "What price would make me buy this item without hesitation...and brag about my bargain to my friends?"

Examples	Bargain Brands	Mall Brands	Boutique Brands
<b>Pjs</b>	\$2-3	\$3-4	\$5+
<b>T-shirts</b>	\$1-2	\$2-3	\$4+
<b>Jeans</b>	\$2-3.50	\$3-5.50	\$6+
<b>Dresses</b>	\$2.50-4.50	\$3.50-6	\$6-8+
<b>Sneakers</b>	\$3-6	\$4-7	\$8+

**Bargain brands** = Cat & Jack, Garanimals, Cherokee, etc (retail \$4-10)

**Mall brands** = Carter's, Children's Place, Department store brands (retail \$6-15)

**Boutique brands** = Crewcuts, Mudpie, Janie & Jack



Price **HIGHER** for:  
new with tags, big kids/juniors sizes



Price **LOWER** for:  
baby sizes under 12 mo, maternity

### Pricing TIPS:

- ✓ Create sets or bundles. Put outfits together if they were purchased together, or a set of same-size onesies. Bundle 6 pair of socks together, or several superhero figures. Shoppers love it, and you only have to create one JBF tag!
- ✓ Price non-clothing items (toys, books, games) at 1/3 of retail price!

**Want to SELL Even MORE?** Choose to **REDUCE**, which allows your items to sell at 50% off during discount sale days



# How to Prep & Price

WATCH VIDEO



## Clothing

### Accepted

### No Thank You



**Want to SELL Even MORE?** Choose to **REDUCE**, which allows your items to sell at 50% off during discount sale days

# How to Prep & Price

WATCH VIDEO



## Shoes

### Accepted

### No Thank You



Shoes are  
**CLEAN**  
no stains,  
no tears  
& clean  
soles



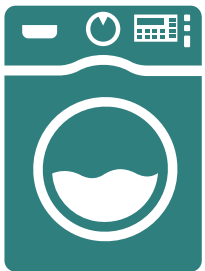
Shoes have  
excess wear  
& have tears



Shoes have  
dirt, stains and  
dirty soles



**PRO TIP:** Use  
Magic Erasers  
to clean the  
rubber soles



Is it clean?  
Is it safe?



Is it priced  
correctly?

Retail Price	less than \$10	less than \$20	more than \$20
JBF Price	\$2-3 Value Brands	\$4-8 Standard Brands	65-75% off retail Boutique Brands

**Want to SELL Even MORE?** Choose to REDUCE, which allows your items to sell at 50% off during discount sale days



## Non-Clothing Items

### Accepted



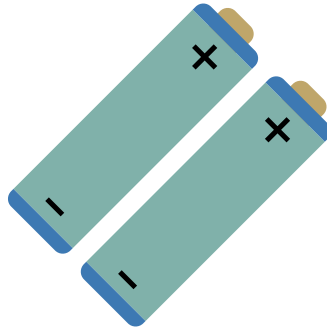
### No Thank You



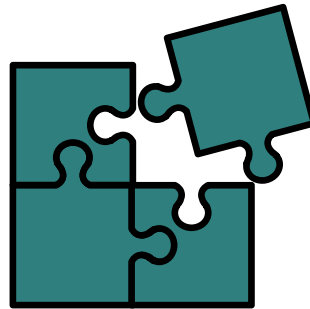
## Questions while you inspect your items:



Is it clean?  
Is it safe?



Does it work &  
have batteries?



Are all pieces  
included?



Is it priced  
correctly?

**Want to SELL Even MORE?** Choose to **REDUCE**, which allows your items to sell at 50% off during discount sale days

## Non-Clothing Items on Hangers



Bedding  
Blankets  
Swaddles

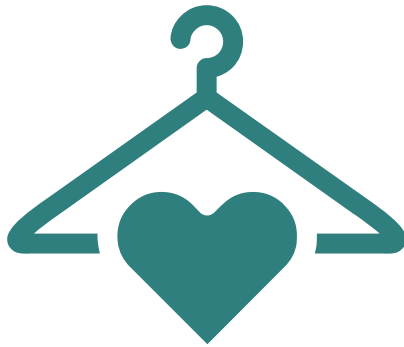
Baby Carriers  
Baby Wrap/Sling  
Shopping Cart Covers

Hooded Towels  
Diaper Bags  
Carseat Covers

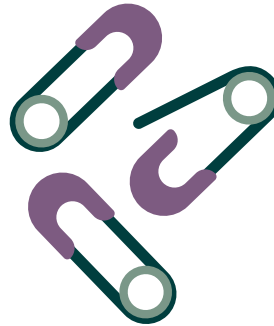
## Questions while you inspect your items:



Is it clean?  
Is it safe?



Is the hanger  
a question mark?



Is it attached  
correctly



JB F Price  
50-90%  
off retail

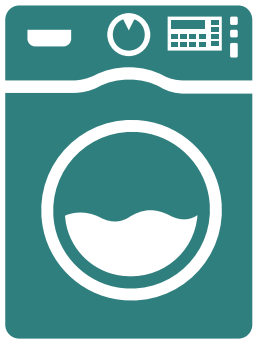
Is it priced  
correctly?

**Want to SELL Even MORE?** Choose to REDUCE, which allows your items to sell at 50% off during discount sale days

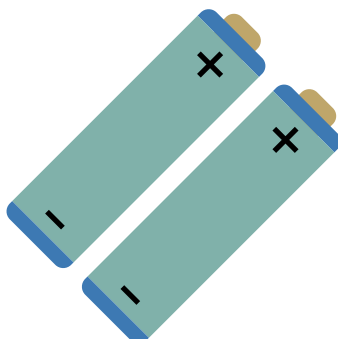
## Books, Puzzles, Games



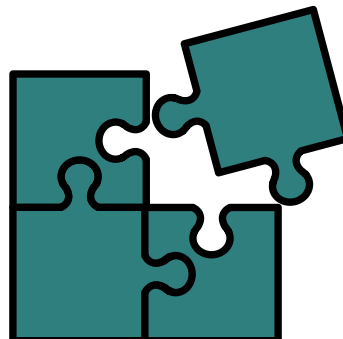
## Questions while you inspect your items:



Is it clean?  
Is it safe?



Does it work & have batteries?



Are ALL pieces included?



JB Price  
50-90%  
off retail

**Want to SELL Even MORE?** Choose to REDUCE, which allows your items to sell at 50% off during discount sale days





# Earn MORE!

Become a  
Team Member



COMING  
SOON

Give out **FREE**  
shopping passes



Tell us  
how many to  
send you!

Join the **Consignor**  
Challenge

Challenge will start on August 16th in  
our Facebook Group!



Earn  
up to 100%  
of your  
sales

Large Item Bonus

Bringing 5 large items (listed below)?

Fill Out  
Form  
at  
Dropoff



## Earn 100% of your First \$100

Your 5 items must be clean, compliant with our Safety & Recall standards & all 5 items **MUST SELL**. To be eligible, tell us at Drop Off that you've brought 5 of these items.



Bring **FIVE** of the items  
listed to earn an **EXTRA  
BONUS** on your  
consignor check!

CRIB  
HIGH CHAIR  
SIT IN BABY WALKER  
SIT IN EXERSAUCE  
SIT IN JUMPAROO  
MAMAROO

STROLLER  
STROLLER WAGON  
CAR SEAT  
PACK & PLAY  
BASSINET  
BEDSIDE SLEEPER

BABY SWING  
RIDE ON MOTOR CAR  
FULL SIZE PLAY KITCHEN  
FULL SIZE OUTDOOR  
PLAYHOUSE

Items that do not qualify: umbrella stroller, booster car seats, booster high chairs, clip on high chairs, portable high chairs, doorway jumpers/swings, push walkers.

# Organizing Your Items

## Let's Get Your Items Packed Up

You did it! Here's how to organize clothing for easy & fast Drop Off:

\*REMINDER: Outerwear will NOT be accepted at the Spring 2026 Sale. Save these items for the Fall Sale!

**Swaddle category for newborn** **Girls Clothing Sizes NB-18**

Swim/Dance Gym	PJs	Holiday	Tops	Pants	Skirts Shorts	Outfits	Dresses	Outer wear

**Swaddle category for newborn** **Boys Clothing Sizes NB-18**

Swim	PJs	Holiday	Tops	Pants	Shorts	Outfits	Outer wear

**Maternity (S-XL) & Juniors (0-11)**

Swim & Active-wear	Pajamas	Tops	Pants	Skirts Shorts	Dresses	Outerwear





# Organizing Your Items

## Let's Get Your Items Packed Up

You did it! Here's how to organize non-clothing items for Drop Off:

### **BOOKS GAMES PUZZLES**

Here's how books  
will be displayed at  
the sale:

**Soft**  
**Infant**  
**Board**  
**Picture**  
**Touch & Feel**  
**Sound**  
**Disney**  
**Holiday**  
**Religious**  
**Early Reader**  
**Series**  
**Junior Chapter**  
**Parenting**

### **BABY ITEMS (non-hanging)**

**Nursing**

**Feeding**

**Safety**

**Bath**

**Potty**

### **TOYS**

**SWIM TOYS**

**SPORTS**

**BACKPACKS**

**LUNCHBOXES**

**COSTUMES**

### **BABY ITEMS (hanging)**

**Bedding**

**Towels**

**Carriers**

**Covers**

**Diaper Bags**

### **ROOM DECOR NURSERY BEDDING**

### **ACCESSORIES**

**Hairbows**  
**Socks, Tights**  
**Hats, Gloves**  
**Underwear**  
**Purses, etc**



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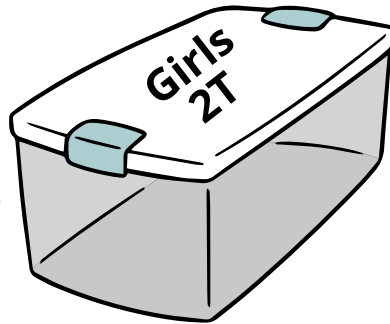
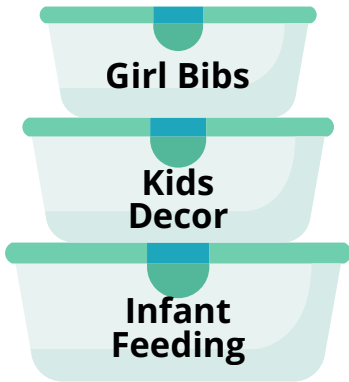
[Consignor Community Group](#)



[Instagram](#)

# Organizing Your Items

**PRO TIP: Label Totes, Boxes & Bags for a faster Drop Off**



Download  
(optional) **FREE**  
Category Hangers  
HERE



SIZE _____  CATEGORY _____ ZONE _____ 	SIZE _____  CATEGORY _____ ZONE _____ 	SIZE _____  CATEGORY _____ ZONE _____ 
--	--	--

**Please note:** We are not able to store any personal totes or containers at the venue. Boxes, bags, and totes are subject to checking upon exiting the building. We want to keep your items safe & secure!





# Consignor Drop Off

**Sat, Feb 21 - Mon, Feb 23**

**\*BY APPOINTMENT ONLY\***

**EISENHOWER BUSINESS CENTER  
2415 S AUSTIN AVE, DENISON, TX 75020**

**1**

**Check In:  
Show 1 Tag to scan.**



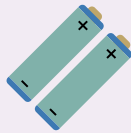
**2**

**Clothing:  
Take to inspection  
station**

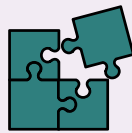


**3**

**Non Clothing:  
Place items in zones.  
Double check:**



Does it work &  
have batteries?



Are ALL pieces  
included?

**4**

**Display Clothing  
(gender, size, category)**

Maternity (S-XL) & Juniors (0-11)						
Swim & Active-wear	Pajamas	Tops	Pants	Skirts	Dresses	Outerwear

**Display Shoes  
(gender & size)**

**5**

**Large Items:  
Place items on sales floor.  
Attach waiver to carseats  
& cribs.**



**6**

**You're done!  
Download your digital  
shopping passes & get  
ready to shop!**



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[Instagram](#)



Spring 2026

# Consignor Sale Schedule

**FRI, FEB 20**

**Set Up**  
9am - 2pm

**SAT, FEB 21**

**Power Seller, Valet, Star Consignor Drop Off**

9am - 2pm

\*By Appointment Only\*

**Express Drop Off**

2pm - 8pm

\*By Appointment Only\*

**SUN, FEB 22**

**Express & DIY Drop Off**

2pm - 6pm

\*By Appointment Only

**MON, FEB 23**

**DIY Consignor Drop Off**

11am - 9pm

\*By Appointment Only\*

**TUES, FEB 24**

**Team (20hr+) Shopping**

3pm entry

**Team (12hr+) Shopping**

4pm entry

**Team (8hr+) Shopping**

4:30pm entry

**Consignor Shopping**

5pm - 8pm\*

\*Refer to Consignor Registration Form for selected entry time  
Registers close at 8:30

**WED, FEB 25**

**Consignor Shopping**

11am entry

**Ticketed Early-Access Shopping**

11am - 8pm

**MID-SALE DROP OFF**

**Weds, 2/25**

6pm - 8pm

**Thurs, 2/26**

9am-8pm

**Fri, 2/27**

9am-8pm

**NON-CLOTHING ITEMS ONLY**

**THUR, FEB 26**

**Open to the Public**

9am - 8pm

**FRI, FEB 27**

**Open to the Public**

9am - 3pm

**50% Off Presale (Team Members)**

4pm entry

**50% Off Presale (Consignors)**

4:30pm entry

**50% Off Presale**

5pm entry

Close at 8pm

**SAT, FEB 28**

**Public 50% OFF Sale**

9am - 1pm

★All items without a star on the tag are an **ADDITIONAL 50% off** the marked price! ★

**Bargains & Blessings**

\*Fill-A-Bag Sale\*

1pm - 2pm

\*Online Tickets Required\*

**Sort**

2pm - 7pm

**SUN, MAR 1**

**Consignor Pick Up**

1pm - 3pm

\*By Appointment Only\*

Items not picked up by 3:00pm will be donated to our charity partner immediately

FOR URGENT QUESTIONS DURING SALE WEEK, TEXT: 903-307-5595



VISA

mastercard

DISCOVER



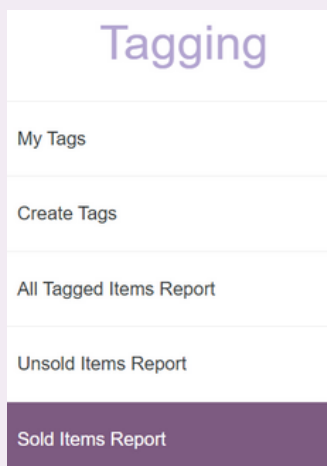
1



Login to your tagging profile at [myjbf tags.com](http://myjbf tags.com)

2

Select "Sold Items Report" from the menu



3

Select the percentage you make at the sale, sale fee, and click "Run Report".

Percentage	Fee	Start Date
60	0	3/25/2025
End Date		
3/29/2025		

How to check my sales

Warning: It's addictive!



# Consignor Pick Up

**Sunday, March 1**

**1:00-3:00 PM**

**\*BY APPOINTMENT ONLY\***

**1**

**Check In:**  
Get a Pick Up list to check off as you pick up



**2**

**Clothing:**  
Pick up all clothing by your consignor number



**3**

**Non Clothing:**  
Pickup all items sorted by your consignor number



**4**

**Check Missing Tags, "No Thank You" and Pulled Recall/Safety items**  
**DOUBLE CHECK ALL ITEMS MATCH YOUR CONSIGNOR NUMBER**



**5**

**Check Out:**  
Items may be double checked before leaving the building. Turn in your completed pickup list!



**Donating to our Charity Partner? There is no need to arrive for Pick Up**  
Thank you for giving back to our community!

**Items not picked up by 3:00pm will be donated**



**Checks will be sent before March 13**



[texoma.jbfsale.com](http://texoma.jbfsale.com)



[Consignor Community Group](#)



[Instagram](#)





# Contact Info



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